

INNOVATION PROCUREMENT EMPOWERMENT CENTRE (IPEC)

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CONNECTED PLACES CATAPULT

Connected Places Catapult is the UK's innovation accelerator for cities, transport, and places.

We provide impartial 'innovation as a service' for public bodies, businesses, and infrastructure providers to catalyse step-change improvements in the way people live, work and travel.

IPEC is a major part of the wider CPC Local Growth activity, aiming to drive Innovation Ecosystems across the UK.



SOME NUMBERS

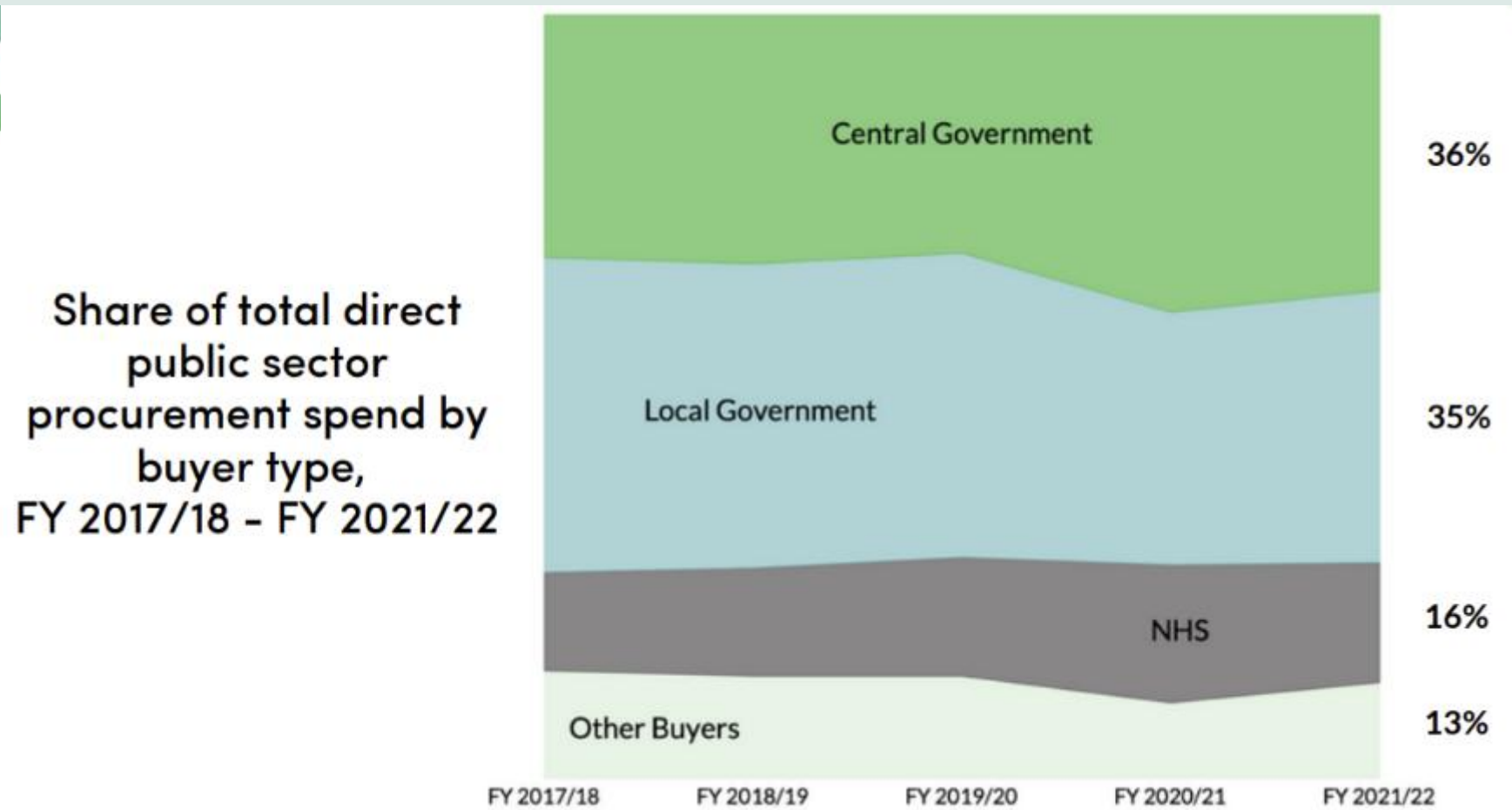
£380Bn

£70Bn

23%



HIGH LEVEL SPEND PROFILE



THE NEED TO CREATE MORE VALUE HAS NEVER BEEN SO VITAL

UK politics

+ Add to myFT

Nearly one in five English councils at risk of bankruptcy, says LGA

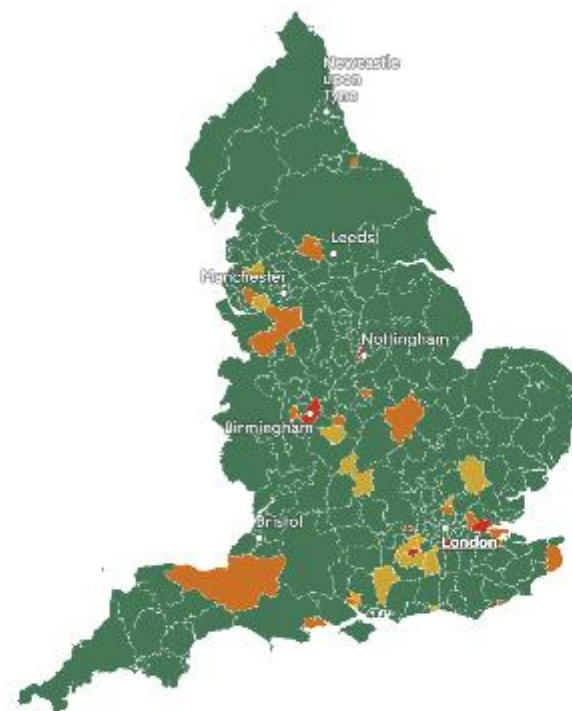
Local government leaders say services face steep cuts after lack of funding in the Autumn Statement



Councils in financial distress

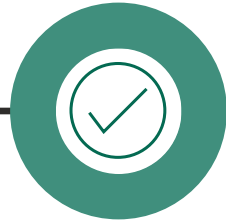
Six councils in England have issued a section 114 notice since 2021, declaring themselves effectively bankrupt. Several councils have said they may need to issue one. Others face paying back extremely high levels of debt relative to their size.

Has issued a section 114 notice May issue a section 114 notice Best value notice issued by DLHC High levels of debt for its size No section 114 notice



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WHAT IPEC DOES



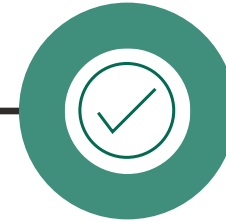
SUPPORT

Provision of skills transfer and practical support to local authorities in the use of innovation friendly procurement processes.



EVIDENCE

A growing knowledge repository of new case studies, research and other evidence assets which build the case for new behaviours in public procurement.



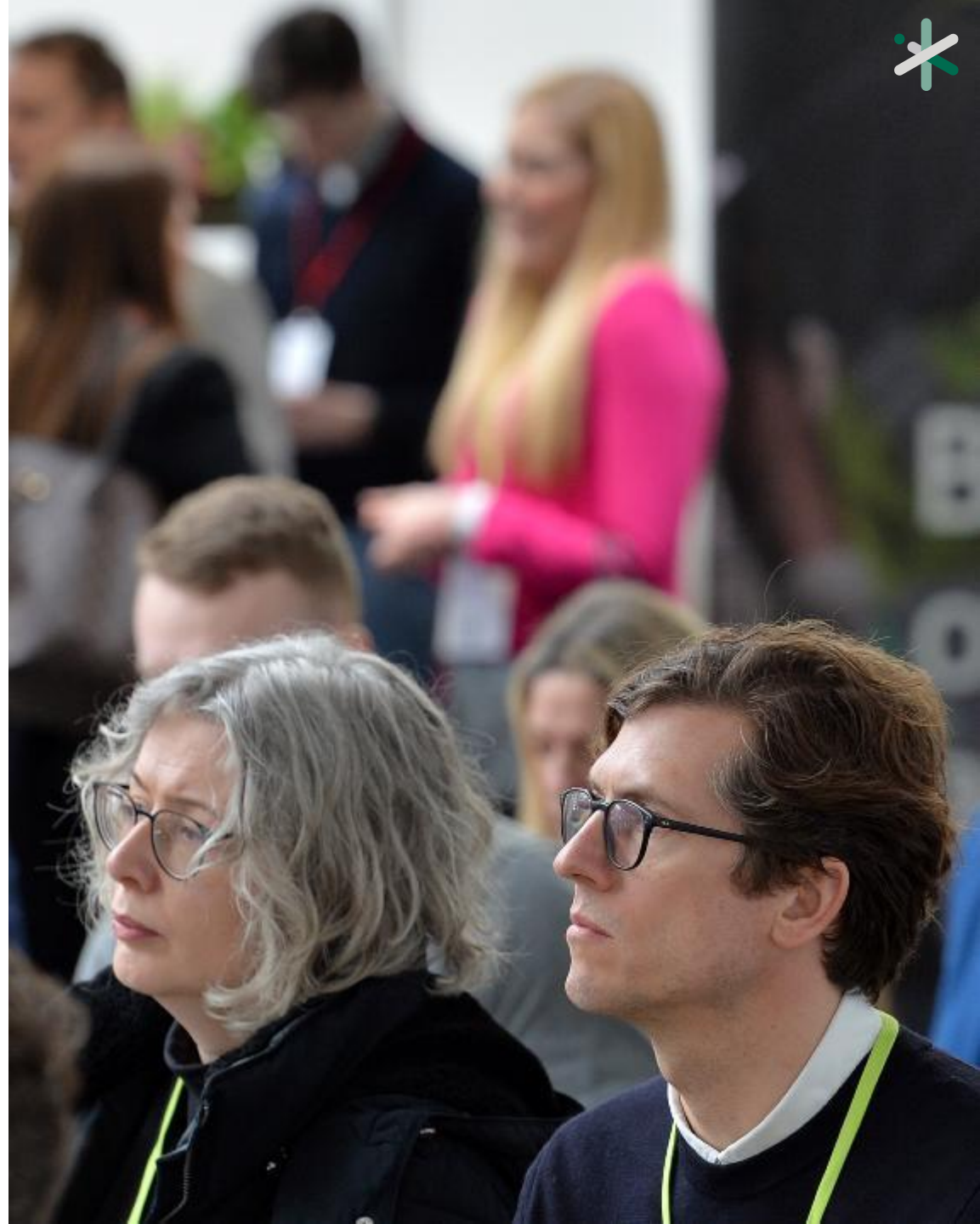
COMMUNITY

A series of stakeholder events and engagements disseminating knowledge and mobilising action among decision makers, service managers and procurement professionals

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OUTCOMES

- Place leaders more confident to harness innovation-friendly procurement mechanisms
- Procurement embedded in strategic decision making as an innovation driver
- A greater volume of public sector spending accessible to innovative firms & non-traditional suppliers
- Procurement seen as an enabler - not a constraint



NEW PROCUREMENT ACT



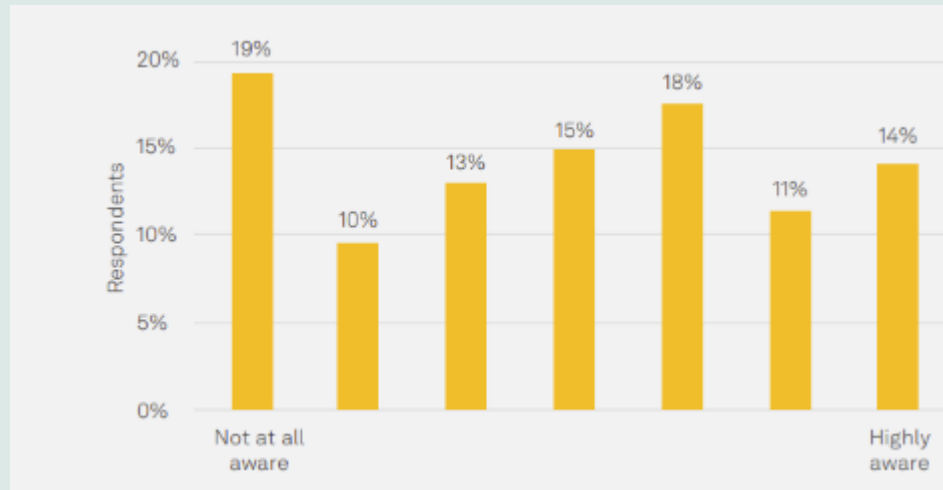
Procurement Act 2023

- Pre-market engagement and intelligent client
- Variant bids
- Start-ups and innovation
- Open frameworks
- Experimenting and iterate
- CFP
- Problem-led
- Transparency
- Procurement – not just cost
- Social Value

INNOVATION PROCUREMENT FRIENDLY SURVEY

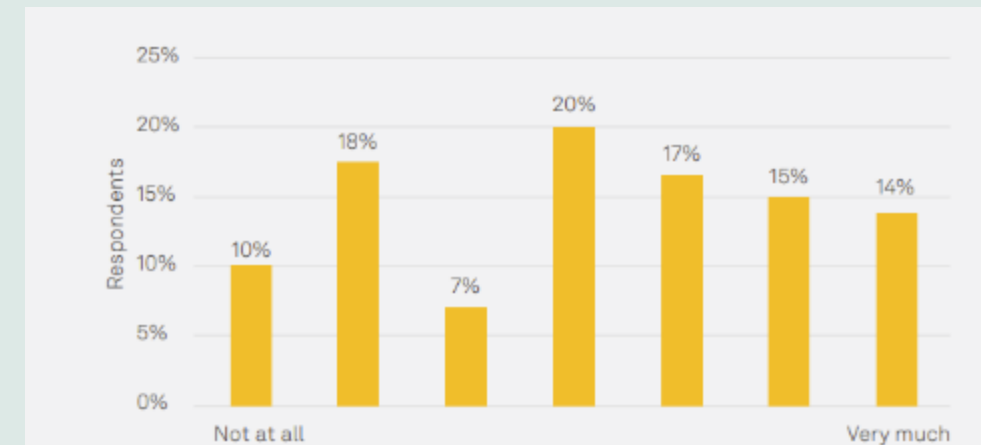


Undertook survey with Ortus Economic Research in 2024 of public bodies to assess awareness of, opportunities and barriers to innovation procurement



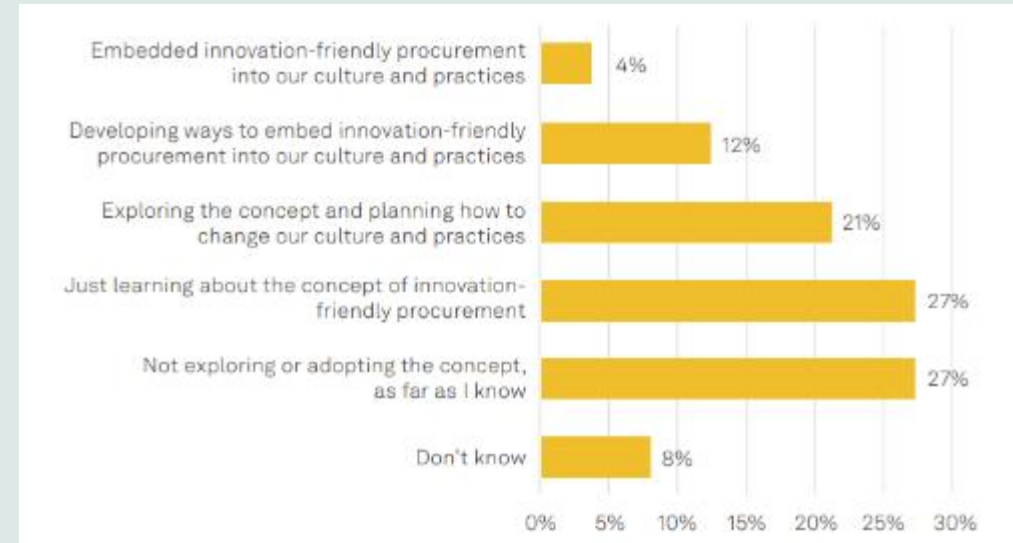
Mixed awareness of Innovation Procurement, scope to raise new policy drivers and opportunities. Some amazing case studies already in place.

Generally positive view that procurement can be an enabler to innovation and economic growth, but scope to raise.



INNOVATION PROCUREMENT FRIENDLY SURVEY

Low Levels of adoption of innovation procurement practices and strategy in public bodies, but growing interest.



Main barriers to procuring innovation/ using innovative ways relate to culture of risk, perception of procurement rules and budget availability.





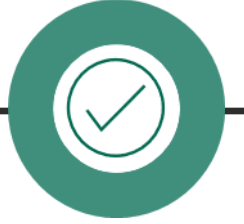
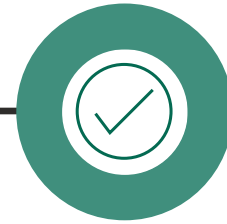
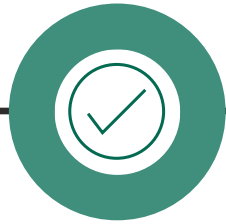
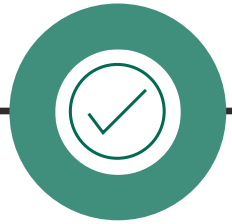
HOW YOU CAN HELP? ALL OF US CAN SHIFT THE NEEDLE



Share case studies – innovation through
procurement must be normalised
<https://www.ipec.org.uk/news/sentiment-analysis2/>



THANK YOU



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[IPEC survey – Ortus Economic Research](#)