



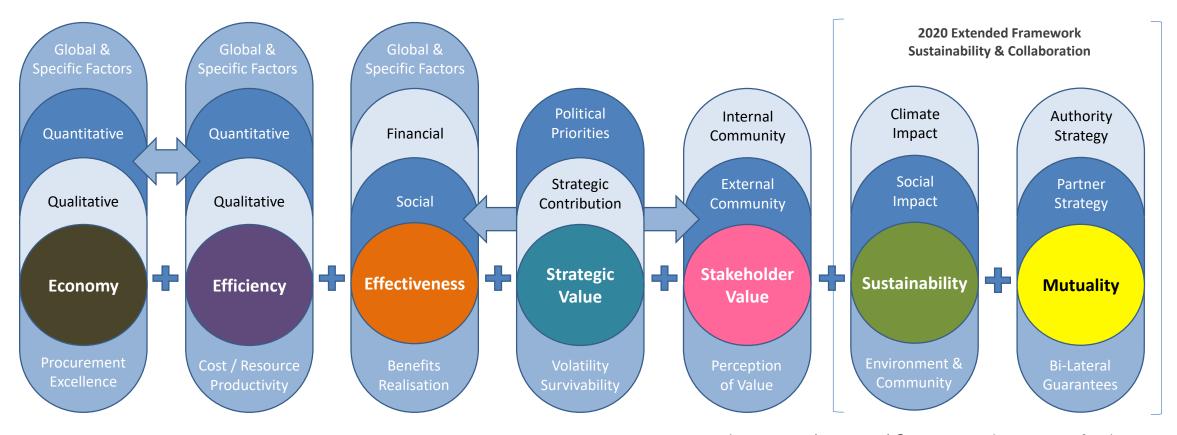
Value for Money Benchmarking Club

What's new for 2020?

Value for Money Analysis

Identifying & Proving Best Value & Sustainable Services



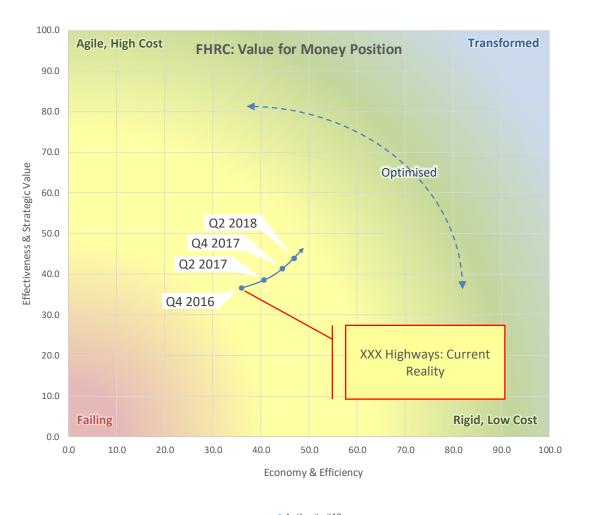


Research Programme (CVRC, 2011) © Proving, Farquharson, Perrin & Wilson 2020

Benchmarked Position (FHRG)

Confidence Adjusted (Including Strategic Value)





Authority #10

VfM Benchmarking Club 2020 What's New



31 Club Members

- Representing 61% of the network and approx. 20.8 million citizens.
- Value Analyser™ 2020 (v12)
 - Many new capabilities and a new reports dashboard.
 - Tight integration with "Big Picture" for elective data sharing and benchmarking.
- A new and extended VfM factor set.
 - Fully refreshed for 2020 assessments.
 - Two new dimensions; sustainability and, optionally, mutuality.
- Enhanced quantitative analysis.
 - Actual values, in any format, can now be added to any assessed factor.
 - Quantitative analysis is supported on the new dashboard.
 - New quantitative measures are proposed for the 2020 assessment.
- VfM assessments can optionally include peer reviews and suggestions.
 - Much missed from HMEP reviews and will be trialled in the 2020 VfM assessments.
 - Peer reviewers please apply now.
- Club membership is available to all ADEPT members.





"Big Picture": Better Sector Data (Full Stop)

Sector Specified, Sector Sourced, Sector Owned & Independently Assured

We really need to talk about data...



Externally-Sourced Data (Market / Sector)

Unrepresentative (statistically invalid) samples?

Use of historic surveys (steering using the rear-view mirror)?

Poor sources targeting and data segmentation?

Does not correlate with other local data sources or network realities?

Internally-Sourced Data (Cost / Performance)

Poor cost and financial data?

"Gamed KPIs" distort performance data?

Poorly defined strategic drivers and measures?

Information and KPIs not used for decision making?

Strategic & Operational Decisions & Planning

"Big Picture": Better Sector Data Initiative

Simple, Low-Cost, Effective

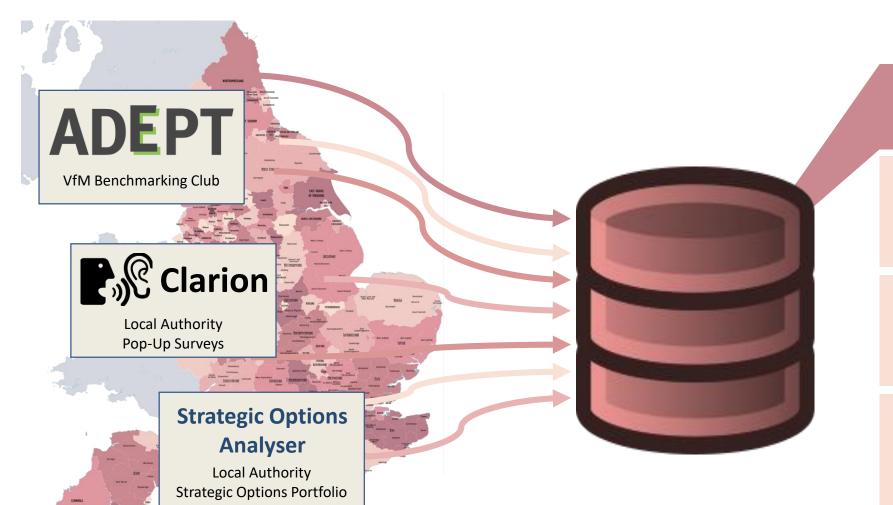




Elective Data Sharing & Collaboration

Sector Owned & Sector-Defined Data Sets





"Big Picture"
Member Query?

What are the highways priorities for SMEs?

What are the key efficiency challenges for winter maintenance?

Is austerity over for everyone else but me?

Availability



"Big Picture" and VfM Benchmarking Club 2020 membership will be available in April 2020.

Membership will incur a modest annual fee, to include FHRG membership*.

Would you like to more information or to join?

(A show of hands)

^{*}Consultation during March / April 2020.